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**2010 INDUSTRY CONFERENCE ~ KINGSTON, ONTARIO**

After this year’s success on Canada’s East Coast, the Electrical Contractors Association of Ontario (ECAO) is pleased to announce that next year’s Industry Conference is already in the works and will be held in the beautiful Limestone City – Kingston, Ontario. The event will be taking place at the conveniently located **Four Points by Sheraton Kingston, June 23-27, 2010.**

The 2010 conference theme is “Winning the Battle” where members can expect another great line-up of social events, activities, golf and an exciting array of speakers that will address the current state of the economy and its effect on the electrical industry.

There will be a Product Exposition held in Kingston this year for associate members and our industry partners. The invitation has been sent out and those interested can contact Lyndsy Miceli, conference coordinator at [lmiceli@ecao.org](mailto:lmiceli@ecao.org).

Hope to see you in Kingston!

**EARLY BIRD DRAW – COUPLE REGISTRATION**

Don’t miss the deadline of **February 15, 2010** to qualify for the **Early Bird Draw** that will give two lucky registrants a chance to win themselves and their spouse registration fee valued at \$775.00. Registration forms, hotel information, program updates and sponsorship opportunities are available

now on the ECAO website at [www.ecao.org](http://www.ecao.org). For additional information, please contact Lyndsy Miceli at [lmiceli@ecao.org](mailto:lmiceli@ecao.org) or 416.675.3226 ext. 300

## **1<sup>st</sup> ANNUAL FIRE ALARM CONFERENCE**

ECAO, with financial assistance from the Joint Electrical Promotion Plan (JEPP), held its 1<sup>st</sup> Annual Fire Alarm Conference with great success. The purpose of the conference was to allow Certified Fire Alarm Electrician (CFAE) Instructors & Shop Assistants to network and share best practices. The event took place October 16-18, 2009 at the Sheraton Airport Toronto Hotel & Conference Centre. The event is expected to return again next year. For more information contact Lyndsy Miceli at [lmiceli@ecao.org](mailto:lmiceli@ecao.org) or Susan Boorman at [sboorman@ecao.org](mailto:sboorman@ecao.org).

## **TORONTO PM EXPO SHOW ~ DECEMBER 2-4, 2009**

PM Expo is an exclusive three-day event of educational seminars and table top exhibits for building owners, property managers, facility managers and others responsible for building maintenance and facility operations. Admission to PM Expo is free, by invitation, and is strictly restricted to 1,500 owners, managers, engineers and operations professionals responsible for office, industrial, condominium and apartment, medical, educational, retail, and institutional buildings.

The expositions will be on the Lower Level of the **Metro Toronto Convention Centre**, South Building. Doors open on **Wednesday, December 2, 2009 at 10:00 a.m.** Be sure to visit the ECAO booth (#1814). For more information, visit [www.pmexpo.com](http://www.pmexpo.com).

## **ETBA/IBEW-CCO NEGOTIATIONS UPDATE**

The ETBA and IBEW-CCO met to negotiate the renewal of the No Strike bargaining system October 13-15, but failed to come to an agreement. Meetings were adjourned after it became apparent that the union could not come to a consensus on the ETBA request for a union commitment to negotiate and implement a provincial "small works" agreement and market strategy by May 1, 2010. Discussions and proposal exchanges on the contentious Wage Adjustment clause revealed significant differences which need to be overcome if there is to be a deal. The ETBA proposed a small number of trades as comparators, while the union proposed 25 trades. ETBA wants the comparisons done over the previous 6 years to protect against "catch up" from other trades, while the union proposed little or no catch up protection. The parties plan to try it again November 9-11, 2009.

For further information, please contact your area ETBA representative or Eryl Roberts at [eroberts@ecao.org](mailto:eroberts@ecao.org).

## **2009 SCHOLARSHIP WINNERS**

Congratulations to ECAO's 2009 scholarship applicants, Jordan Calabrese, from Scarborough, Ontario, whose course of study will be Construction Engineering Technology, and Brad Ferguson from Sudbury, Ontario who plans to study Powerline Technician. Jordan will be attending his first year in George Brown College and Brad plans to attend Cambrian College. Congratulations to both applicants!

The winners will each receive \$2,000.00 to put towards their college education, which they are both looking forward to.

## **ECA LONDON ~ NEW CONTACT INFORMATION**

Please note that ECA London has changed their phone number to 519.268.1060. Please update your records accordingly.

## **EECN WORKSHOP ~ FALL DATES**

There's still time to attend the Energy Efficiency Contractors Network (EECN) Training Workshop on the following dates:

**Ottawa** - Wednesday, November 18, 2009

**Toronto** – Wednesday, December 2, 2009

Workshops run from 8:00 a.m. to 4:30 p.m. For more information on the workshop or the EECN, go to [www.eecn.ca](http://www.eecn.ca). To obtain a registration form, please contact Lyndsy Miceli at [lmiceli@ecao.org](mailto:lmiceli@ecao.org) or 416.675.3226 ext. 300.

## **NTCCC GUIDE TO CCA-1 (2008) - STIPULATED PRICE SUBCONTRACT**

The Canadian Electrical Contractors Association (CECA) has provided the NTCCC Guide to CCA-1 (2008) – Stipulated Price Subcontract, which has been mailed to you by ECAO. The NTCCC Guide is available in both English and French and is also available electronically on the CECA web site at [www.ceca.org](http://www.ceca.org) on the Publications section under “Free Downloads”. If you would like any additional hard copies, please contact Lyndsy Miceli at [lmiceli@ecao.org](mailto:lmiceli@ecao.org) or 416.675.3226 ext. 300.

## **2010 WINTER GAMES – Tell us your story!**

With the days ticking down to the start of the 2010 Winter Games, it's time to brush up on the sports! If you or someone you know is participating in the 2010 Olympic Winter Games, ECAO would like to do a feature piece which will be published in ECAO's magazine. Tell us how you train and how you fuel-up and gear-up for competitions. Share your best games, races and competitions of your careers. ECAO supports its members and their families who are competing in the 2010 Olympic Winter Games, held in Vancouver, BC. We're cheering for you all the way!

## **ECAO NEW & IMPROVED WEBSITE**

ECAO is pleased to present our new and improved website. We invite you to explore and discover the many familiar features designed to give you an engaging experience and provide you with cutting-edge information on upcoming events, education, and current news involving the Electrical Industry. As part of this comprehensive upgrade to our site, we will be relocating some sections from their familiar locations. ECAO will keep you updated with any changes. Enjoy!

## **FEDERATED INSURANCE - “YOUR HOME ADVANTAGE”**

Did you know that Federated Insurance offers Home/Tenant/Condo Insurance for business owners? Did you also know that this insurance is available to your employees? With Federated Insurance's “Your Home Advantage” program, you can provide your employees with the opportunity for superior home insurance coverage and savings up to 45% with available credits by insuring their home and valued possessions with Federated Insurance. All employees are eligible simply because they work for you. It's easy to set up and there is no administration on your part, only your permission to offer

the program to your employees. They'll do all the rest! This program can provide you with an advantage over your competitors to attract new employees and retain existing ones! They offer unique coverages like Identity Theft and Trauma Assistance! There is no additional work on your part; they do it all! Your employees benefit from comprehensive home insurance at reduced rates all because of you! There are no minimum participation requirements. One employee interested in taking advantage of the program is all you need! And best of all...you have this benefit to offer employees that doesn't cost you anything! As a special offer for ECAO members they are offering a 10% discount just for being an Association member or an employee of an Association member. So, the question is...will a few minutes of your time be worth it for happy employees? The answer is Yes! A Federated Insurance representative will be contacting you with further information on this great program. In the meantime if you have any questions you can contact a Personal Risk Coordinator today!

Northwestern Ontario	Marcy Wiebe	1.800.665.1934
Southern Ontario	Debbie Rivers	1.800.461.3117
Northern Ontario	Guylain Prevost	1.800.361.0790

### ***NEW DISCOUNT PROGRAM FOR MEMBERS***

ECAO is pleased to announce the following new program for members only. ECAO members will receive 20% off services provided by **Park n Fly**. Enclosed is the **CorpRate Discount Program**. Remove the sticker which contains your code which will identify your company and the related discount rate. Place the sticker on the back of your credit card or I.D. Card and once you return from your travels present the sticker and you will receive your ECAO discount.

### ***ECAO WELCOMES NEW MEMBERS***

**Britton Electric Canada Inc.** ~ Ottawa Member ~ Accredited Representative: Perry Britton  
**Eco Energy Reserves Inc.** ~ Ottawa Member ~ Accredited Representative: Chris Hallam  
**Focus Electric Corporation** ~ Hamilton Member ~ Accredited Representative: James Faichney  
**Gannon Blackburn Electric Inc.** ~ Ottawa Member ~ Accredited Representative: Bruce Gannon  
**Ogilvy & Ogilvy** ~ Associate Member ~ Accredited Representative: Lori Kieswetter  
**S & T Electric Incorporated** ~ London Member ~ Accredited Representative: Paul Tilson  
**Tilco Electric Ltd.** ~ London Member ~ Accredited Representative: Michael Tilson